

Working Lands Enterprise Initiative

I. Enterprise Investment Area Sample Application

Working Lands Enterprise Initiative

#1

Project Title * Funds to make a new slaughtering facility for new Americans


Project Category * Meat – Goat

If Project Category is "Other", please describe

Applicant Name * Mary Smith

Phone Number * (802) 123-1234

Email * marysmith@marysmith.com

Physical Address * 
123 Meadow Lane
Burlington, VT 05401
United States

Mailing Address (if different)

County * Chittenden

Identify other supporting organizations, services, programs, friends, relatives, involved in the proposal, if any UVM Extension is deeply involved in this proposal, as well as Vermont farmers who are mentors and suppliers.

Working Lands Funds Requested * \$15,000.00

Matching Funds Secured * \$10,000.00

Have you or are you currently working with a Technical Assistance Provider? If yes, please list No

Please list other grants you are applying to for this project [Other grants listed here]

Please list and explain any technical assistance you've received in the past 2 years Vermont Farm Viability Program

Do you have a Business Plan? Yes

Please list any memberships in associations/ trade organizations NOFA VT

Where did you hear about this grant opportunity? * At the Farm to Plate Network Gathering where I attended as a farmer

Have you received grants or loans before? If yes, please list yes, I received a local food grant 2 years ago, but not for our new slaughtering project.

By checking this box, I self certify that I am in compliance with state regulations and in good standing with the State of Vermont Applicant Self Certification

Project and Enterprise Description * We will build a slaughter facility to replace the imported, frozen meat currently being sold in Burlington and Winooski. It will allow New American consumers to purchase and legally slaughter a goat for their own consumption within a few miles of where they live. We will refurbish an old milk-house and comply with all Vermont regulations.

Core Team of Individuals Involved in the Project * Mary Smith, Dan Howard

Goals, Performance Measures, and Outcomes Template and Narrative – Download from [Please see the Writing Goals, Performance Measures & Outcomes Page of our website: <http://workinglands.vermont.gov/apply/ta/writing>]

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Project Need *

The project grew out of extensive conversations with the New American community. These discussions recounted frustrations of being unable to acquire meat at affordable prices, humiliating experiences when they were turned in for rogue slaughtering practices (slaughtering a newly purchased animal by the side of the road), extreme sense of loss after losing their farms due to conflict or ethnic cleansing. 3,000 imported goats indicates both a major gap in the VT food system's responsiveness to New American consumers... and an opportunity.

Project Readiness *

May: Community work day to prepare site; Equipment ordered

June–July: Plumber, electrician and builder do necessary technical work

Community members under technical supervision complete renovation of building

August: State slaughter authorities conduct on-site training for users from different ethnic groups

September 1: Slaughterhouse ready for operation.

Sustainability *

The business goal is to provide affordable goat meat to meet a large demand. Affordability is key, given the limited financial resources of the target consumers, most of whom are recently arrived refugees. The Working Lands grant for the construction costs makes the whole enterprise feasible.

Innovation *

Burlington consumers eat 3,000 imported goats annually. We hope that our model will attract New American farmers into livestock production and weave relationships built around complementary agricultural activities between old and new Vermonters. The project will grow to incorporate at least X additional goat raising families and introduce bob-calves that will co-graze behind the goats, reducing pasture parasite loads. We may also add a cull hen operation that will

collect old layers from egg producers, thereby addressing the New American demand for tough chicken meat.

Budget Template and Narrative – Download

from

<http://workinglands.vermont.gov/apply/rfp>

{insert Budget Template and Narrative here]

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You are allowed to submit up to three additional attachments if necessary.

Examples of additional attachments include drawings/plans, photos, letters of support, request for match waiver, etc.

Attach a File

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